



Company Production

STATISTICAL INFORMATION FOR 2007

Number of Agents.....	34
Production Average per Agent.....	\$3.44 Million
Number of Listed Homes.....	344
Number of Homes Sold.....	415
Minimum Price Home Sold.....	\$22,000
Maximum Price Home Sold.....	\$2,125,000
Average Price Home Sold.....	\$291,445
— Triad MLS Average.....	\$165,190
Percent Listings Sold by LRB Agents In-House.....	23%
Average Days on Market (DOM).....	89
Average List Price to Sell Price Ratio.....	97%
LRB Increase over 2006.....	9.10%
— Other Local Offices Average Change over 2007.....	—8%